




University Faculty Details Page on DU Web-site

Title	PROF.	First Name	SUNIL	Last Name	SHARMA	
Designation	Professor					
Department	Faculty of Management Studies					
Address (Campus)	Faculty of Management Studies University of Delhi Delhi - 110007					
	(Residence)	B-S-5, Shalimar Bagh, Delhi -110 088				
Phone No (Campus)	(91-11) 27666382-384 Extn. 336					
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Education						
Subject	Institution		Year	Details		
Ph.D.	Faculty of Management Studies, University of Delhi		1996	TQM in Indian Industry		
MBA	Aligarh Muslim University		1988	Majored in Marketing and Production Management		
M.Tech.	I.I.T. Delhi		1986	Chemical Analysis and Process Control		
Career Profile						
Organisation / Institution		Designation	Duration	Role		
Faculty of Management Studies, University of Delhi		Lecturer	June' 89-98	Management Education, Teaching, Research and Development		
Faculty of Management Studies University of Delhi		Reader/Associate Professor	1998- 2009	- do-		
-do-		Professor	10.8 2009-	-do-		
Research Interests / Specialization						
Production and Operations Management, Total Quality Management and Supply Chain Management						
Teaching Experience (Subjects/Courses Taught)						
29Years; Taught in MBA (Full-Time), MBA (Executive), MBA (Executive-Health Care) and MBA (Management of Services) in the area of Production and Operations Management. Taught papers on- Operations Management, Supply Chain & Purchasing Management, Total Quality Management in Exec and Exec HCA Courses and Production & OM and Total Quality Management and Operations Strategy in MBA (Full Time).						
Honors & Awards						
<ul style="list-style-type: none"> - Nominated to POMS India chapter as Board Member by Production & Operations Management Society, USA. - 18th Dewang Mehta 'Best Teacher in Operations Management Award', Mumbai, 2010. - Best Paper Award at II ICOQM, Ahmedabad (1999). 						

Publications (LAST FIVE YEARS)			
Books / Monographs			
<u>Year of Publication</u>	<u>Title</u>	<u>Publisher</u>	<u>Co-Author</u>
2018	Total Quality Management	Sage	
2013	Supply Chain Management	Oxford University Press, New Delhi	-
In Indexed/ Peer Reviewed Journals(Last Five Years)			
<u>Year of Publication</u>	<u>Title</u>	<u>Journal</u>	<u>Co-Author</u>
2018	<i>Role of Lead Firm in developing of an Agro-cluster</i>	<i>SEDME Journal</i>	Gautam A.
2018	<i>Synthesis of a new service classification Matrix in digital era for innovation and delivery</i>	<i>IUP Journal, Hyderabad.</i>	Dalal V.
2016	<i>Quantifying the Bullwhip Effect in Multi Location Supply Chain Network</i>	<i>BULMIM Journal of Management & Research Jan 2016,pp 55-60.</i>	Prabhat Mittal
2013	<i>Analysis of Responsible Factors for Merchandising Performance</i>	<i>Metamorphosis, IIM Lucknow</i>	Gandhi, A.
Conference Presentations/Session Chair (Last Five Years)			
<ol style="list-style-type: none"> 1. Delivered a talk on TPM at National Seminar in 'Excellence through Reliability and Maintainability in Aviation', CSDO, Indian Air Force, New Delhi,18-19 Dec., 2017. 2. Presented a paper , 'Effectiveness of AR Forecasting Tool in Cracking the Bullwhip Effect in a Multi-location Supply Chain Network' at International Conference on Business Analytics and Intelligence held at IISc, Bangalore in coordination with Analytics Society of India, IIM Bangalore, 19-21 Dec',2016. 2. <i>Chaired a technical session</i> at Indian Air Force Seminar on Aviation Maintenance Trends (AVIAMAT) held at New Delhi,15th-16th Nov.,2016 3. <i>Chaired a technical session</i> at 7th PIMG International Conference on Supply Chain Management, Gwalior, Jan.2016. 4. Key panel speaker at Practice Leader Forum, organised in association with POMS,USA at NITIE,Mumbai,18-19 Dec'15. 			

<p>5. Presented in a session on ' Trends and Challenges in Supply Chain Management' at UGC SAP National Seminar on Supply Chain Management at University Business School, Panjab University Chandigarh, March,2015.</p> <p>6. A paper presented by co-author of a paper on 'Bullwhip Effect' at International Supply Chain Conference at IIM Bangalore,Dec'14.</p>
Total Publication Profile
<p><u>Books</u></p> <p style="text-align: center;">Three</p>
<p><u>In Indexed/ Peer Reviewed Journals</u></p> <p style="text-align: center;">Nineteen (19)</p>
<p><u>Articles</u></p> <p style="text-align: center;">11 out of which 8 published in Reviewed Volumes/Conference Proceedings ;</p>
<p><u>Conference Presentations</u></p> <p style="text-align: center;">Presented papers at 23 national and international conferences, Chaired technical session at 4 international and 5 national conferences.</p>
Public Service / University Service / Consulting Activity
<ul style="list-style-type: none"> - Member,Technical Advisory Committee, DSIR. - Convener,Management Development Programmes (MDP),FMS. - Member,Research Jury, National Institute of Fashion Technology, New Delhi. - Member, Research Board, Central University,Jammu - Member, Proctorial Committee of the Faculty for North Campus and Coordinator, Anti-Ragging Committee.
Professional Societies Memberships
<ul style="list-style-type: none"> - All India Management Association, New Delhi. - Delhi Management Association, New Delhi. - Indian Institute of Material Management Mumbai. - Higher Education Forum, Mumbai
Projects (Major Grants / Collaborations)
<ul style="list-style-type: none"> -Completed Minor Project on' Case Studies in TPM in Indian Industry' sponsored by University of Delhi (2011-12) -Completed UGC Research Award in Management on 'Supply Chain Management in Indian Industry'- (2002-05)
Other Details
<ul style="list-style-type: none"> -5Ph.Ds awarded under supervision ; 3 submitted and 1 under progress, -Participated in Case Development Workshop conducted by Harvard Business School, Mumbai, Feb,2014. -Participated in Global Colloquium on Participant Centered Learning at Harvard Business School,USA,July'13. -99(4 in 2017-18) research projects supervised till date in MBA (PT), MBA (Exec.),MBA(FT) and MBA(HCA). -Participated as Resource faculty in at least 15 MDPs till date out of which 6 were coordinated.